



Welcome to Hanson Logistics

Hanson Logistics is a leading 3PL in cold supply chain services, with a seasoned management team, state-of-the-art transportation services and one of the largest privately-held refrigerated warehouse network in the country. As a Hanson customer, you'll benefit from on-site management teams, balanced asset/non-asset solutions, and web-based visibility across our warehousing, transportation and distribution services. We can design, execute and manage a temperature-controlled supply chain solution that meets your specific requirements, with better decision-making and higher day-to-day performance.

Turnkey Transportation Services

We tailor transportation solutions to your specific requirements, leveraging Hanson Xpress capacity, as well as that of our carrier network. By utilizing both asset and non-asset transportation, we offer greater flexibility and faster response to your changing demands. Our logistics planners will work closely with you in developing the best transportation strategy:

- Refrigerated truckload, LTL, dedicated and intermodal transportation
- Optimum utilization of your dedicated or private fleet
- Gain control over inbound
- Improve ratios through continuous moves and merge-in-transit
- Implement consolidation/pool distribution programs
- Lower cost of carrier sourcing, qualification, management and payment
- Benchmark performance for continuous improvement
- Safety net of Hanson Xpress

Scalable Warehousing Solutions

Hanson Logistics warehousing network consists of 9 facilities with a total capacity of 37,000,000 cu. ft. of deep frozen, refrigerated and dry space. Our multi-temperature, deep frozen and hydro-cooling capabilities meet the most stringent requirements for handling the full complement of temperature-controlled foods, pharmaceuticals, chemicals and confectioneries.

You can rely on Hanson for blast freezing and production services, as well as case-intensive picking programs, consolidation and distribution. Hanson customers can track inventory and plan orders based on real-time inventory data. We are USDA compliant for processing, packing and export stamping, and can serve as your springboard to international markets, including documentation and car loading.

Velocities™ Multi-Vendor Consolidation

By consolidating orders and optimizing carrier capacity, food manufacturers and wholesalers are able to deliver smaller, higher frequency orders at a lower cost; retailers receive scheduled, mixed truckload deliveries consistent with their continuous fulfillment strategies. Available at several Hanson distribution centers, Velocities™ MVC is domiciled east of Chicago congestion for more efficient, timely moves to Sysco, Aldi, Supervalu, Meijer and others, including 41 Walmart distribution centers. Hanson Logistics is approved as a Walmart third party consolidator; Vendor Pool 391.

Supply Chain Technology

Hanson Logistics end-to-end supply chain visibility encompasses transportation as well as warehousing, allowing customers to benefit from standardized processes across multiple logistics activities and locations. Hanson utilizes SSA Global's best-in-class Supply Chain Management System which enables end-to-end fulfillment from order inception to order shipping, making it possible to fulfill the perfect order. Customers can access inventory information and events for real-time visibility of order status, shipments and inventory availability via their web browser. Our seamless integration of transportation management systems provides broad visibility regarding inbound and outbound truckload and LTL activity, including events surrounding the Hanson Velocities™ Multi-Vendor Consolidation Program. This technology assures supply chain conformance, while reducing costs associated with planning, execution and settlement. You manage by exception, saving time and money over traditional methods.



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Historical Highlights

- 1954 - Incorporates as Southern Michigan Cold Storage Co.
- 1955 - Constructs Benton Harbor warehouse.
- 1956-1962 - Freezer additions and dry storage are added.
- 1969 - Purchases Vroom Cold Storage in Hart, Michigan.
- 1970-1972 - Expands Benton Harbor and Hart warehouses.
- 1973 - Constructs refrigerated warehouse in Logansport, Indiana; opens facility in South Bend, Indiana.
- 1979 - Purchases the Duffy Mott Company plant in Hartford, Michigan.
- 1980 - Purchases additional freezer in Hartford, Michigan.
- 1984 - Purchases processing plant/freezer adjacent Benton Harbor warehouse.
- 1985 - Purchases dry warehouse in Riverside, Michigan.
- 1989 - Tri-State Investments, Inc. becomes majority shareholder.
- 1990 - Company enters the bagged ice business.
- 1991 - Merlin Hanson elected Chairman of the Board.
- 1993 - Name changes to Hanson Cold Storage Co.
- 1994 - Purchases Koops Freezer in Decatur, Michigan.
- 1995 - Purchases a refrigerated warehouse in Lafayette, Indiana.
- 1999-2002 - Expands Lafayette, Indiana facility, begins consolidation service.
- 2004 - Launches transportation management services.
- 2005 - Changes name to Hanson Logistics.
- 2005 - Rolls out Velocities™ Multi-Vendor Consolidation program.
- 2005 - Adds company owned truck fleet; begins dedicated transportation.
- 2007 - Breaks ground on new 14,500,000 cu. ft. Chicago Consolidation Center.
- 2009 - Receives approval as Walmart Third Party Consolidator; invests \$2 Million in Hartford Campus.
- 2010 - Phase II adds 2.5 million cu. ft. to Chicago Consolidation Center.

